

Sierra Vista Symphony Association
Season 27 Annual Report
FY 2021/2022



Membership Meeting

June 12, 2022

Sierra Vista Symphony Association

Annual Membership Meeting

June 12, 2022

2:00 p.m.

Garden Place Suites

Table of Contents

2021 – 2022 Board of Directors	Page 3
Agenda	Page 4
President’s Report	Pages 5 – 6
Office Manager’s Report	Page 7
Financial Report	Page 8 – 9
Proposed Budget	Page 10
Proposed Musical Program	Page 11
Membership and Development Report	Page 12
Education Report	Pages 13 – 14
Fundraising Report	Pages 15 – 16
Advertising Report	Page 17
House and Auditorium Report	Page 18
Season 26 Membership Meeting Minutes	Pages 19 – 21
Season 28 Membership Form	Page 22

The Sierra Vista Symphony Association is a 501(c)(3) non-profit organization dedicated to supporting a high-quality symphonic orchestra in order to bring live music to Sierra Vista and surrounding communities and to serve as a focal point for musical education and artistic excellence in the area.

Federal ID No. 86-0768498

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<http://www.sierravistasymphony.org>

<http://facebook.com/svsymphony>

2021 – 2022 Board of Directors

Richard Laszok, President

Kevin Enright, Vice President

Kathy Dinkel, Secretary

Debbie Dinkel, Treasurer

Janet Bobar, Member

Ed Boyles, Member

Pam Enright, Orchestra Representative

Renaë Humburg, Member

Mary James, Member

Bobbie Moore, Member

Bill Purciello, Member

Beth Searls, Member

Barry Smith, Member

William Tucker, Member

AGENDA
2022 Annual Meeting

1. Call to Order
2. Establishment of Quorum
3. Minutes of the 2021 Annual Meeting
4. Reports:
 - a. President's Report – Richard Laszok
 - b. Office Manager's Report – Susan MacGregor
 - c. Treasurer's Report – Debbie Dinkel
 - d. Proposed Program – Toru Tagawa
 - e. Membership & Development – Richard Laszok
 - f. Education Committee – Pam Enright
 - g. Fundraising Committee – William Tucker
 - h. Advertising Committee – William Tucker
 - i. House and Auditorium Committee – Kevin Enright
5. Other Business and Questions
6. Election of Board Members by Association Membership
7. Adjournment
8. Election of Board Officers by New Board Members

President's Report

2021 – 2022 Annual Report

In my annual report last year, the following is what I said we would focus on in the post - COVID 2021-2022 Concert Season:

- Strengthen our financial position by:
 - ✓ Conducting a strong Membership Drive
 - ✓ Executing two major fundraising events
 - ✓ Seeking business advertising revenue support
 - ✓ Aggressively identifying and applying for grants
- Vigorously re-start our Music Education program for all 5th grade students in Cochise County
- Provide our members with the highest quality entertainment and concert music

How we did:

Strengthen our financial position

- ✓ We had a strong membership drive attracting 95 members with membership revenues of \$50, 658
- ✓ We held two amazingly popular and successful Men Who Cook fundraising events realizing \$15,00 in revenues
- ✓ Our business advertising was only \$3,600 which we attribute to post-COVID business recovery and lean Board of Director staff interactions with the business community
- ✓ We did aggressively apply for and received grant revenues of \$22,000

Re-start our Music education program

- ✓ We had 18 schools and several home-schooled children attend our January Children's concerts. We had 543 children and adult chaperones attend the concerts. While the number of children attending was less than our goal of 1000, many of the schools were still restricting student off-campus excursions because of continued COVID concerns

Provide our Members and Community with high quality entertainment

- ✓ I personally spoke with many who attended our evening concerts and Music at Twilight events. While not a scientific sample, I received nothing but high praise and compliments for the music that was heard.

In summary, your Symphony had an amazing post-COVID return

Three Board of Director Members, Renae Humburg, Bobbie Moore, and Mary James submitted their resignations. The Symphony cannot continue without a strong Board of Directors. Board of Directors do not need music experience. If you are a self-motivating, community-oriented person who likes to interact with all kinds of people, we need you. We are especially in need of board members with business, education, accounting, advertising, legal and web design skills who can assist in running the Symphony business.

For the first time in the Symphony's history, we performed a live pops concert on June 2nd from 6:30 to 7:30 pm in the Veterans Memorial Park. This concert was part of the Sierra Vista City concerts in the park series. The concert was brought to the Community by a grant from the Arizona Commission on the Arts and will be free to the public. It was a wonderful performance with an estimated 600 people in attendance. We hope to perform again in June 2023.

Our focus for the 28th Concert Season is as follows:

- Hold another strong membership drive with the goal of 120 members and \$60,00 in revenues
- Execute two major fundraising events
- Improve our business advertising revenues
- Increase attendance at our Children's Concerts which is always free for the students and their chaperones. We are in the process of exploring some new music education initiatives for the Community.
- The Symphony was without a Publicity Chair for the entire season. We need to get this position filled so that we can do a better job informing the Community of upcoming Symphony concerts and events

We look forward to performing our upcoming 28th Concert Season for the Community. Please go to our web page at www.sierravistasymphony.org to review in detail the exciting programs we have planned, and you can mark your calendars to save the performance dates.

You may also renew or become a Symphony Member or purchase event tickets right on our web page. It is very simple and completely secure.

Hope to see all of you at our 28th Season Symphony Concerts and Events. Thanks for all your support.

Respectfully submitted,

Richard Laszok
President

Office Manager's Report

2021 – 2022 Annual Report

Although I've been the office manager since October 2019, this is the first season that the Sierra Vista Symphony Orchestra performed all scheduled concerts.

The SVSA ended Season 27 with 95 members, 46 more members than last season. The membership drive for Season 28 is just beginning. We have 31 members as of June 1, 2022. Five of these members are new or returning after an absence of three or more years. Almost one-third of Season 28 members have given additional donations to support the children's concert, soldier/student tickets, the endowment fund, and the summer concert.

I had the pleasure of working with Pilgrim Imports in the design of the Sierra Vista Symphony ornament that the SVSA is selling to raise funds. In fact, the company was so pleased with the end design, it is being used in the company's advertisements. These ornaments became available for sale in June and will continue to be sold through Season 28. The ornaments can be purchased at the office. Jim Click raffle tickets can also be purchased at the office.

I took the lead in writing and submitting grant requests. We received grants from the Arizona Commission for the Arts, the Legacy Foundation of Southeast Arizona, South Hermosa 32 Community Foundation of Santa Cruz County, Project Creosote, and the Fort Huachuca Community Spouses Club. I will continue to search for and submit grant requests in Season 28.

I continue to organize the office paperwork and discard what is no longer needed.

I look forward to Season 28 concerts and events.

Susan MacGregor
Office Manager

Treasurer's Report

2021 – 2022 Annual Report

Income:

1. Memberships: Season 27 \$33,378 plus Season 28 (as of May 25) \$17,274 = \$50,652
2. 2021-2022 Concert ticket sales: \$15,274
3. Grants:
 - \$12,000 AZ Commission on the Arts (June Concert in the Park)
 - \$1,000 Ft. Huachuca Spouses Club
 - \$1,000 Hermosa 32
 - \$2,500 Legacy Foundation
 - \$4,500 Creosote
 - \$1,000 Jim Click Auto Team
 - \$22,000
4. Advertising: \$3,600
5. Memorial Gifts: \$1,000
6. Other Revenues: \$1,213
7. Endowment Fund Donations: \$155 +\$200 from Season 28
8. Other donations: \$3,135 + \$1,115 from Season 28 (includes Children's Concert, Soldiers & Students, Concert in the Park)

Fundraisers:

1. Men Who Cook (September 18 & March 26) \$15,000 from both
2. Jim Click Raffle \$600
3. Bingo, \$600 per month X 12 = \$7,200 per year
4. Restaurants, not a successful fundraiser, but we tried it to see where it might lead (\$500 approx.). Next year we will pursue pancake breakfast and spaghetti dinner at Landmark Café hoping to raise \$800 each
5. Ornament: a new item for sale at concerts and otherwise – custom made \$25/each for sale with \$12.50 toward fundraising – 125 ordered originally
6. Music @ Twilight Events: July – Brass Quintet, net \$1,200
May – piano & guitar, net \$700

Total Income: \$112,395 + Season 28 \$18,589 = \$130,984

Savings:

Our Edward Jones accounts are: a money market of \$30,973 (April 30) and an Endowment fund at \$35,922 (April 30) = \$66,895

Expenses:

All concert Expenditures: \$93,578

Administrative Expenditures: \$28,224

Fundraising Expenses (all events): \$12,870

Total Expenses: \$134,672 Net: (\$3,688) Approx.

Comments: We made it through the year easily due to the surplus of funds given during the pandemic year off. This next year we will need to be even more assertive with memberships, advertising, grants, and fundraising events.

Thank you for your continued support of the Sierra Vista Symphony.

Debbie Dinkel

Treasurer

Sierra Vista Symphony Association						
Proposed Budget						
Sierra Vista Symphony Cash Basis	Fiscal Year 22-23			YTD Actuals thru 05-31-22 (Bottom Line)	FY22-23 Proposed Budget	Year over Year Increase/Decrease 21-22 to 22-23
	FY20-21 Approved Budget	FY 20-21 Actuals	FY21-22 Budget			
Revenues						
Memberships	\$55,000.00	\$36,614.38	\$55,000.00	\$50,952.00	\$55,000.00	\$0.00
Donations, Gifts & Sponsorships	15,000.00	13,152.02	10,000.00	3,135.48	10,000.00	0.00
- Endowment Fund Donations	0.00	0.00	0.00	355.00	850.00	850.00
Fundraising/Special Events						
- Men Who Cook	6,500.00	(30.00)	15,000.00	25,914.00	15,000.00	0.00
- Music At Twilight	2,000.00	4,860.00	3,500.00	2,040.00	2,000.00	-1,500.00
- Jim Click Car Raffle	2,000.00	1,450.00	600.00	600.00	1,500.00	900.00
- All Other Fundraising	1,000.00	730.00	17,000.00	5,359.24	15,000.00	-2,000.00
Subtotal - Net Fundraising	\$11,500.00	\$7,010.00	\$36,100.00	\$33,913.24	\$33,500.00	-\$2,600.00
Special Revenue	\$0.00	\$2,557.57	\$0.00	\$0.00	\$0.00	
Concert Ticket Sales	5,700.00	0.00	15,000.00	15,464.16	15,000.00	0.00
Program Advertising	5,000.00	0.00	8,000.00	3,640.00	8,000.00	0.00
Grants	7,500.00	12,405.00	15,000.00	9,000.00	15,000.00	0.00
June 2 Concert			10,000.00	12,000.00	12,000.00	2,000.00
Memorial Gifts			0.00	1,000.00	1,000.00	1,000.00
All Other Revenue	0.00	0.00	1,400.00	2,013.75	3,000.00	1,600.00
Total Revenues	\$99,700.00	\$71,738.97	\$150,500.00	\$131,473.63	\$153,350.00	\$ 2,850.00
Expenses						
Concert Expenditures:						
- Musicians' Compensation	\$35,000.00	\$0.00	\$77,200.00	\$72,841.13	\$72,200.00	-\$5,000.00
- Maestro's Fees	4,000.00	2,100.00	8,400.00	8,225.00	8,400.00	0.00
- Concert Hall Rental	2,244.00	200.00	6,600.00	5,310.00	6,000.00	-600.00
- Music Purchase/Rental	0.00	128.00	1,000.00	1,872.70	2,000.00	1,000.00
- June 2 Concert			10,000.00	0.00	12,000.00	2,000.00
- Event Advertising	920.00	746.38	2,000.00	1,562.07	2,000.00	0.00
- Program/Ticket Printing	552.00	2,079.64	3,000.00	5,943.10	5,000.00	2,000.00
- All Other Concert Expenses	1,035.00	230.87	1,800.00	479.99	1,000.00	-800.00
Subtotal - Concerts	\$43,751.00	\$5,484.89	\$110,000.00	\$96,233.99	\$108,600.00	-\$1,400.00
Administrative Expenditures:						
- Personnel & Related	\$14,440.00	\$19,756.20	\$18,000.00	\$15,735.74	\$18,000.00	\$0.00
- Office & Related	3,600.00	19,950.47	6,000.00	9,352.34	8,000.00	2,000.00
- Accounting, Tax & Bank Fees	5,300.00	4,396.75	4,500.00	4,161.32	5,000.00	500.00
- Insurance Fees	4,000.00	2,275.23	3,000.00	2,138.21	3,500.00	500.00
- License, Permits & Memberships			1,000.00	642.00	750.00	-250.00
- All Other Admin Expenses	4,010.00	5,150.09	1,000.00	439.66	500.00	-500.00
Subtotal - Administrative	31,350.00	51,528.74	33,500.00	32,469.27	35,750.00	2,250.00
Fundraising Expenses:						
- Men Who Cook			5,000.00	\$11,095.13	\$5,000.00	
- Music at Twilight			1,000.00	\$1,950.28	\$1,000.00	
- Other Fundraising Expenses			1,000.00	\$627.36	\$1,000.00	
Subtotal - Fundraising Expenses			7,000.00	\$13,672.77	\$7,000.00	
Education Music Program					\$2,000.00	
Total Expenses	\$14,440.00	\$19,756.20	\$150,500.00	\$142,376.03	153,350.00	
Net Revenue/Expenses	\$99,700.00	\$71,738.97	\$150,500.00	(\$10,902.40)	\$153,350.00	\$2,850.00
Net Investment Income	0.00	2,075.55	0.00	0.00	0.00	0.00
Total Surplus/Deficit	\$99,700.00	\$73,814.52	\$150,500.00	(\$10,902.40)	\$153,350.00	\$2,850.00
As of May 31, 2022						
Cash in Bank	\$51,134.18					
Petty Cash	\$50.00					
CD/Money Market Edward Jones	\$30,973.85					
Endowment Inv Edward Jones	\$36,159.38					
Paypal	\$1,713.73					
Total	\$120,031.14					

Submitted by Debbie Dinkel, Treasurer

Season 28 Proposed Program

Toru Tagawa, Artistic Director and Conductor

Season 28 New World

October 29, 2022

Pastoral

Mendelssohn: *Hebrides Overture Op. 26*

Tchaikovsky: *Serenade for Strings mvmt 1*

Mozart: *Bassoon Concerto K191, B-Flat Major*

Bassoonist – Marissa Olegario

Beethoven: *Symphony No. 6*



January 14, 2023

Birds

Rossini: *La Gazza Ladra*

Williams: *The Lark Ascending*

Violinist – Laura Tagawa

Smetana: *Moldau*

Tchaikovsky: *Swan Lake Suite*

April 1, 2023

New World

Perttu: *To Spring*

Sibelius: *Violin Concerto*

Violinist – Steven Moeckel

Dvorak: *Symphony No. Op.95 "From the New World"*



Membership and Development Committee

2021 – 2022 Annual Report

The Symphony had 95 members and \$50,648 (see note) in membership revenues for the 2021-2022 year. This was a dramatic improvement from the previous year where COVID kept the symphony to 49 members and \$30,365 in membership revenues. The symphony survived COVID thanks to the wonderful financial support from our community. We thank you and promise to continue bringing you beautiful live concert music. The following is a breakdown of the membership categories with the number of members and revenues generated in each category:

Concert Master – 1	(\$5,00)
President’s Circle – 3	(\$7,500)
First Chair – 2	(\$3,000)
Symphony – 10	(\$10,650)
Concerto – 2	(\$1,650)
Rhapsody – 17	(\$8,600)
Toccatina – 28	(\$8,799)
Concertina – 19	(\$3,300)
General – 11	(\$1,149)
Corporate – 2	(1,000)
Total 95 Members	(\$50,648 revenues)

The 2021-2022 Membership Drive is currently ongoing. Our Membership goals are to attract 120 members and raise \$60,000 in membership revenues. Becoming a Symphony Member is easy. Go to our completely secure web page at sierravistasymphony.org

At the top of the page click the Memberships Button. A page will display with a list of Membership categories and the benefits associated with each category.

As you know, much of our membership drive is fueled by word of mouth and mailing brochures. Please help us get the word out that the Symphony is back and looking for Membership support.

Please, invite your friends, family, and neighbors to join you at the concerts for our 28th Season and hopefully they will consider becoming a member after being entertained with some beautiful music.

Respectfully Submitted,

Richard W. Laszok, Chair

Education Committee

2021 – 2022 Annual Report

The Education Committee has participated in various activities over this fiscal year, bringing music to children throughout Cochise County and Santa Cruz County.

The Education Committee facilitated the Children's Concerts that occurred in January. The students had the opportunity to attend a symphony concert, with music specifically chosen by our Artistic Director, Toru Tagawa for this event. There were two concerts; the first was attended by 284 students representing six schools. The second concert was attended by 259 students representing five schools and 11 home school families. The students were also invited to participate in an artwork and writing competition, representing their experience of the concert. The top three entrants were awarded ribbons and a family ticket to the April Concert, at which time their artwork or writing was displayed.

I would be remiss not to mention the outstanding work by Kathy Marvin as the outgoing committee chair. She spent numerous hours visiting schools and teaching about instruments, sounds, and the upcoming music for the children's concert. We will miss her involvement.

The Education Committee has also assisted the Cochise County Youth Orchestra with sectional rehearsals and looks forward to continue this relationship next fiscal year.

Future events:

We are planning a concerto competition in which advanced young musicians may audition, with the hopes of playing with the symphony. We are projecting this event for January 2024. Information will be sent out to all music teachers so they can assess their students and prepare them for this opportunity.

We are hoping to continue education in the classroom, following the wonderful example of Kathy Marvin. We will do this with in person education as well as links available on our symphony website to educational material that classroom teachers may use.

Let me end by saying music is a language that can break down barriers, touch the soul, and bring out emotions that one doesn't even know exists. Children need this experience and to learn how to express themselves through music and art.

We continue to seek sponsorships for our educational programs for children. We would like to offer all students, no matter their economic situation, the opportunity to experience music through listening and hands-on activities. We are currently looking to participate in a program where students can learn string instruments, note reading, and rhythms. This will take financial support. We hope you will consider helping students in this effort, which will afford them musical opportunities.

Pam Enright, Education Committee Chair

2022 Children's Concert Art Competition



1st place: Sophie Anderson, CAS School



2nd place: Dalata (last name unknown), CAS School



3rd place: Bethany Hanrighausen, PDS School

Fundraising Committee

2021 – 2022 Annual Report

Fundraising Events

Men Who Cook. A “fun” fundraising event unique to Sierra Vista is Men Who Cook. This event was held twice this year, in September 2021 and March 2022, at the Columbian Hall with “celebrity” Chefs of Sierra Vista’s fine restaurant chefs or home cooks – sixteen participated in September and twenty participated in March.

Many financial and in-kind donations were received from businesses and organizations such as: SSVEC, Landmark Café, Ace Hardware, and many individuals and civic organizations. In-kind donations are used as raffle items. Thank you for your generous donations.

Music at Twilight. The Sierra Vista Symphony Orchestra Brass Quintet performed in July 2021 at Klein Center for the Performing Arts at Buena High School. This was made possible by a generous grant from the Children of the American Revolution, Arizona Chapter. This was the first indoor concert event of the SVSA since the January 2019 concert. It was well attended and the quintet will perform again in July 2022.

The second performance was at the University of Arizona Discovery Gardens in May. Jan Groth, Master Gardener and head of the gardens, is a great supporter of the Symphony. The evening was very pleasant and a success.

Other Fundraising

Columbian Association Bingo. The Sierra Vista Symphony Association provides two teams of five people twice a month to support the Columbian Association bingo fundraising. In return, Columbian Association gives the SVSA \$600 per month (\$300 per night).

Restaurant Fundraisers. We have worked with Texas Roadhouse, MOD Pizza, and Chipotle with mixed results. A pancake breakfast fundraiser is planned for August 2022 at Landmark Café.

The Jim Click Millions for Tucson Raffle. Jim Click Automotive conducts a raffle annually for a new car; two round-trip, first-class airline tickets to anywhere in the world; or \$5,000 in cash. Non-profits sell raffle tickets (\$25/ticket or 5 for \$100) and keep 100% of the proceeds.

SVSA Ornament. The SVSA commissioned an ornament from Pilgrim Imports. These ornaments are hand-made by artisans in Thailand. The ornaments became available for sale on June 7, 2022. The cost of the ornament is \$25.

Summary

For Season 28, we will continue to sell Jim Click raffle tickets and the Symphony ornament. Please help support the Symphony by buying tickets and the ornament.

We also continue to be associated with the Fry's Grocery and Amazon Smile community rewards giving programs. Through your registration and use of your Fry's VIP card, a percentage of your purchase will be donated to the Symphony. The catch is that your VIP card must be registered in order for the Symphony to receive any funds from your purchases. Go to www.fryscommunityrewards.com and provide the requested information. When you shop at Amazon, the Amazon Smile program donates a percentage of the purchase price to the Sierra Vista Symphony Association. All you need to do is bookmark the link <http://smile.amazon.com/ch/86-0768498> and support us every time you shop.

For the Season 28, our efforts will continue to obtain financial support for the Symphony. We have written many grants and letters of interest to foundations and corporations. However, due to the COVID-19 virus, many redirected their giving to other efforts vs music. Hopefully, as things return to normal, more grants will open to the music and arts. If you have any ideas of fund-raising events, grants, or foundations, please let us know and we will pursue.

We especially appreciate the sponsorship of our fundraising events, in-kind donations, and those anonymous grants/donations we receive from time-to-time.

Respectfully Submitted,

William Tucker
Fundraising Chairman

Season 27 Committee Members. Ed Boyles, Debbie Dinkel, Pam Enright, Bobbie Moore, and Beth Searls

Advertising Committee

2021 – 2022 Annual Report

The campaign seeking advertisers for the 27th Season concert pamphlet was very successful. 31 businesses advertised in the program this season: two full-page, thirteen half-page, two two-third page, and fourteen one-third page. Of these advertisers, five advertised in the concert program for the first time. Buena High School also updated its electronic display in the Klein Center auditorium before the April concert. The result was a much better display of the ads before the start of the concert and during intermission.

The advertising campaign brought the SVSO is over \$3,000 in revenue.

William Tucker,
Advertising Chairman

Season 27 Committee Members: Debbie Dinkel

House and Auditorium Committee

2019 – 2020 Annual Report

Buena High School's Klein Performing Arts Center was the location for all Sierra Vista concerts in 2022. Duane Chun, the KPAC and the Lighting & Sound staff supported the Symphony. Our ushers were graciously provided by the Buena High School Junior Reserve Officer Training Cadets under the leadership of SGM Heredia for our concerts. We truly appreciate their dedication to support us and look forward to their support next year.

Free concert tickets were distributed to Ft. Huachuca service members and our Sierra Vista educators to recognize their tremendous efforts to our community. The average attendance at our concerts was 394 individuals and families. Reserve seating is available by calling the Symphony office or when buying your tickets.

Intermission support was provided by the SV Symphony Board of Directors, Culver's and Broxton's Coffee all located within Sierra Vista. If you find yourselves visiting their establishments, let them know you appreciate their symphony support. During intermission, please visit our information table which provides concert attendees information on membership, community and future concerts.

The SV Symphony Board encourages all concert attendees to invite your friends and family to attend one or all concerts and share the live music experience.

Kevin Enright

Sierra Vista Symphony Association
 Membership Meeting
 Laus Deo Fidelity
 Sunday, June 26, 2021

The meeting was called to order by President Rich Laszok at 9:32 a.m.

The quorum was established (required -5 members). Attendees (14 members): Ed Boyles, Debbie Dinkel, Kevin Enright, Renae Humburg, Debra Koltveit, Rich Laszok, Mildred MacGregor, Susan MacGregor, Mary Mueller, Lynette Nowlan, Barry & Wafaa Smith, Judy & Peter Spencer, SSVEC (Eric Petermann), Bill Tucker. Non-member (for Season 26) - Janet Bobar

The minutes from the 25th Season Membership Meeting (July 2020) were voted on:
 1st Deb Koltveit, 2nd Bill Tucker, Unanimously Approved

President's Report: Rich Laszok welcomed everyone. COVID devastated last year for us. A strategy was made to keep the Symphony in the public eye with four Music @ Twilights. So far, the music has been great at these events, but the attendance has been down due to social distancing restrictions. The July 24 M@T will be held at Buena High School. Hoping for 100-150 people in attendance.

2021-2022 Season first concert will be held on October 30 at Buena. We hope to have a fantastic year. Toru's contract has been renewed.

There will be focus on strategic financial possibilities. We are in the middle of our membership drive. We're hoping to get more members. Membership pays for 50-60% of concert expenses. Focus: Advertising revenues, two major fundraisers, looking at grants, restart education program, provide fantastic music.

Need new Board of Director members to help with publicity, advertising, and our membership drive. We can use the help.

Special thanks to Mary Mueller and Deb Koltveit, who have done so much for the symphony.

Office Manager's Report: Susan MacGregor reported that we received an admin grant from Catch-a-Fire which was used for Excel courses, designed for work specifically for the symphony.

Worked with a couple of local artists. Upgrading website – Barry Smith and Amy Rathgib to take over. Lots of Zoom learning for meetings, workshops, grants, non-profits, to stay updated.

Received a grant from Children of the American Revolution and SSVEC for the July M@T. Trying to be the face of the symphony in the community.

Treasurer's Report: Lynette Nolan reported that we had a rough year but we are very fortunate to obtain some grants. We received an Arts grant from the State of Arizona and a grant from the Children of the American Revolution and SSVEC. We had some very supportive members during the year and have new members coming in. We start the new year in a good fiscal position. This should be a good year. The budget is optimistic with not much change from last year's budget. The \$6,500 more in this year's budget is due to more detail in numbers for costs of the concerts. Otherwise, the same. The 2021-2021 Budget was voted on:

1st Renae Humburg, 2nd Bill Tucker, Approved

Rich – we are very fortunate to have Lynette on our Board of Directors. She is a CPA and is doing a fantastic job!

Education Report: Kathy Marvin (not present), but Rich reported that COVID stopped all education efforts, but they will start up again in August/September. See report in the booklet.

Fundraising Report: Bill Tucker reported that the major goal is to keep us financially afloat. The committee decided to increase the number of Music @ Twilights to allow for smaller groups, due to COVID limitations. Audiences have been growing as more people feel comfortable attending events. We're expecting more people in attendance at the July 24 M@T at Buena.

The big events will be Men Who Cook in September and March. We are brainstorming for other ideas for another major fundraiser and we are coming up with some great ideas. See report in booklet.

Advertising Report: Bill Tucker reported that we need to get out to businesses to bring in money; these advertisers will be in our concert and M@T programs. We want to acknowledge Culver's, Alphagraphics, SSVEC, and Urbano Coffee for proving items for recent events.

The Jim Click car raffle is still going on. All money paid for tickets (sold by symphony) stays with the symphony.

Marketing and Publicity Report: Deb Kotlveit, no report.

By-Law Changes: Ed Boyles (and Renae Humburg) reported and reviewed proposed changes to the by-laws: changes in wording for resignation of officers. See report in booklet. Changes were voted on: 1st Judy Spencer, 2nd Bill Tucker, unanimously approved

Rich added that an annual review of by-laws will take place.

Review of concert program for 2021-2022: Debbie Dinkel described the pieces to be played this upcoming year.

Election of Board Members: Rich Laszok presented to following:

Re-elect: Renae Humburg & Bobby Moore

Elect: Bill Purciello & Debbie Dinkel

Nominations from floor: Janet Bobar, nominated by Renae Humburg

Janet Bobar – Educator for 30 years; would like to contribute; was President of Historic Society for past 4 years.

Motion to Accept: 1st Bill Tucker, 2nd Mary Mueller, Approved

Final Thoughts: Rich Laszok reported that we had 49 members last year for approx. \$30,000. Our goal for this year is 120 members for \$55,000. We want to look into different types of music to appeal to different groups and to young people.

Floor Discussions:

Barry Smith: Excited about the new year.

Deb Koltveit: Catch-a-Fire has been renewed.

Mary Mueller: It takes a lot of work to keep the symphony going. There's a good momentum going now. Mary challenges the current Board to keep it going. This will require a lot of advertising. We have a rotating community.

Rich Laszok: Rich and Toru will pursue audio and/or video recordings for the first concert to use for more publicity.

Susan MacGregor: Tickets can be purchased at Safeway, Dillard's, Ace Hardware, Chamber of Commerce, the office, and the website.

The meeting was adjourned at 10:17 by Rich Laszok.

Respectfully submitted,

Debbie Dinkel

Recording Secretary



28th Season 2022 -2023

The Sierra Vista Symphony Association
 PO Box 895, Sierra Vista, Arizona 85636
 The Symphony Office is located in the Sierra Vista Chamber of Commerce Bldg. (21 E. Wilcox Dr.)
 Phone: 520458-5189 / Email: info@sierravistasymphony.org Website: www.sierravistasymphony.org
 The SVSA is a 501(c)3 nonprofit organization [TIN: 80768498]

NAME (as it will appear in program) _____

Mailing Address _____

City/State/Zip _____

Telephone _____ Email Address _____

MEMBERSHIP CATEGORIES

For 28th Season (July 2022 – June 2023)

<u>Category</u>	<u>Contribution</u>	<u>Benefit</u>
Maestro	\$10,000 and Up	8 Reserved Seating tickets
Concertmaster	\$5,000 to \$9,999	7 Reserved Seating tickets
President's Circle	\$2,500 to \$4,999	6 Reserved Seating tickets
First Chair Club	\$1,500 to \$2,499	5 Reserved Seating tickets
Symphony	\$1,000 to \$1,499	4 Reserved Seating tickets
Concerto	\$800 to \$999	3 Reserved Seating tickets
Rhapsody	\$500 to \$799	2 Reserved Seating Tickets
Toccatà	\$300 to \$499	2 General Admission Tickets
Concertina	\$150 to \$299	1 General Admission Ticket
General	\$75 to \$149	Invitation to Annual Membership Meeting

*Please contact the SVSA office to select seat location for the entire season .
 All membership categories include a listing in the three concert programs .*

Membership Category _____ Amount Contributed _____

Number of tickets per concert (you may request fewer tickets than full member benefit) _____

Additional Contribution to **Endowment Fund** \$ _____

Additional Contribution: \$ _____

- Tickets for Students or Soldiers
- Children's Concert
- Sponsor a Musician
- Concert in the Park

I do not want my name listed in the concert programs _____ (Initials)

Name on Card _____ Exp. Date _____

Debit/Credit Card # _____ CSC (3 or 4 digit) _____

Make Checks Payable to: SVSA or Sierra Vista Symphony Association